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Selected Operational Information for the year ended 31 December 2020

Fleet (incl. rolling stock and specialised containers)

Other railcars (incl. hopper cars, etc)

Specialised containers (incl. petrochemical and other)

Total

	31 December 2020	31 December 2019	Change	Change, %
Owned Fleet				
Gondola cars	45,483	45,516	(33)	0%
Tank cars	17,697	17,767	(70)	0%
Locomotives	74	75	(1)	-1%
Flat cars	1,604	1,407	197	14%
Other railcars (incl. hopper cars, etc)	90	90	0	0%
Specialised containers (incl. petrochemical and other)	2,814	2,814	0	0%
Total	67,762	67,669	93	0%
Owned Fleet as % of Total Fleet	95%	96%	-	-
Leased-in Fleet				
Gondola cars	164	104	60	58%
Tank cars	2,720	1,969	751	38%
Flat cars	443	466	(23)	-5%
Other railcars (incl. hopper cars, etc)	79	132	(53)	-40%
Specialised containers (incl. petrochemical and other)	520	380	140	37%
Total	3,926	3,051	875	29%
Leased-in Fleet as % of Total Fleet	5%	4%	-	-
Total Fleet (Owned Fleet and Leased-in Fleet)				
Gondola cars	45,647	45,620	27	0%
Tank cars	20,417	19,736	681	3%
Locomotives	74	75	(1)	-1%
Flat cars	2,047	1,873	174	9%

169

3,334

71,688

222

3,194

70,720

(53)

140

968

-24%

4%

1%

	31 December 2020	31 December 2019	Change	Change, %
Total Fleet by type, %				
Gondola cars	64%	65%	-	-
Tank cars	28%	28%	-	-
Locomotives	0.1%	0.1%	-	-
Flat cars	3%	3%	-	-
Other railcars (incl. hopper cars, etc)	0.2%	0.3%	-	-
Specialised containers (incl. petrochemical and other)	5%	5%	-	-
Total	100%	100%	-	-
Average age of Owned Fleet				
Gondola cars	11.9	10.9	-	-
Tank cars	15.9	14.9	-	-
Locomotives	13.2	12.2	-	-
Flat cars	3.0	5.1	-	-
Other railcars (incl. hopper cars, etc)	13.4	12.4	-	-
Specialised containers (incl. petrochemical and other)	2.9	1.9	-	-

	31 December 2020	31 December 2019	Change	Change, %
Total Fleet by type, %				
Gondola cars	64%	65%	-	-
Tank cars	28%	28%	-	-
Locomotives	0.1%	0.1%	-	-
Flat cars	3%	3%	-	-
Other railcars (incl. hopper cars, etc)	0.2%	0.3%	-	-
Specialised containers (incl. petrochemical and other)	5%	5%	-	-
Total	100%	100%	-	-
Average age of Owned Fleet				
Gondola cars	11.9	10.9	-	-
Tank cars	15.9	14.9	-	-
Locomotives	13.2	12.2	-	-
Flat cars	3.0	5.1	-	-
Other railcars (incl. hopper cars, etc)	13.4	12.4	-	-
Specialised containers (incl. petrochemical and other)	2.9	1.9	-	-



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Operation of rolling stock (excl. Engaged Fleet)¹

	2020	2019	Change	Change, %
Freight Rail Turnover, billion tonnes-km				
Metallurgical cargoes	68.2	73.1	(5.0)	-7%
Ferrous metals	29.7	28.0	1.8	6%
Scrap metal	2.9	3.3	(0.4)	-12%
Iron ore	35.5	41.8	(6.3)	-15%
Oil products and oil	19.1	22.0	(2.9)	-13%
Coal (incl. coke)	42.2	33.8	8.4	25%
Construction materials	9.7	6.3	3.3	52%
Crushed stone	7.9	5.3	2.7	51%
Cement	0.3	0.2	0.1	75%
Other construction materials	1.4	0.9	0.5	54%
Other	11.2	11.8	(0.6)	-5%
Total	150.3	147.1	3.2	2%

Freight Rail Turnover by cargo type, %				
Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)	45%	50%	-	-
Oil products and oil	13%	15%	-	-
Coal (incl. coke)	28%	23%	-	-
Construction materials (incl. cement)	6%	4%	-	-
Other	7%	8%	-	-
Total	100%	100%	-	-

43.9 14.9	(4.9) (1.1)	-11%
	(1 1)	
	(1.1)	-8%
2.9	0.1	2%
26.0	(3.8)	-15%
21.9	(3.3)	-15%
11.4	3.1	27%
7.1	3.1	44%
6.3	2.7	42%
0.1	0.1	53%
0.6	0.3	54%
7.3	(0.7)	-10%
	7.1 6.3 0.1 0.6	7.1 3.1 6.3 2.7 0.1 0.1 0.6 0.3

	2020	2019	Change	Change, %
Average Rolling Stock Operated, units				
Gondola cars	43,669	43,486	183	0%
Rail tank cars	13,550	12,968	583	4%
Locomotives	55	51	3	7%
Other railcars	210	340	(130)	-38%
Total	57,484	56,845	639	1%
Average Number of Loaded Trips per Railcar				
Gondola cars	23.9	23.6	0.3	1%
Rail tank cars	22.7	27.8	(5.1)	-18%
Other railcars	82.3	87.0	(4.7)	-5%
Total	23.8	25.0	(1.1)	-5%
Average Distance of Loaded Trip, km				
Gondola cars	1,898	1,834	64	4%
Rail tank cars	1,025	993	33	3%
Other railcars	269	502	(233)	-46%
Total	1,681	1,591	90	6%
Average Price per Trip, RUB	36,909*	45,807*	(8,898)	-19%
Net Revenue from Operation of Rolling Stock by c	argo type, RUB millio	on		
Metallurgical cargoes	17,124*	26,467*	(9,343)	-35%
Ferrous metals	8,908*	11,141*	(2,233)	-20%
Scrap metal	1,398*	1,901*	(502)	-26%
Iron ore	6,818*	13,425*	(6,607)	-49%
Oil products and oil	19,257*	21,009*	(1,752)	-8%
Coal (incl. coke)	8,834*	9,380*	(546)	-6%
Construction materials (incl. cement)	1,973*	3,105*	(1,132)	-36%
Other	3,338*	5,034*	(1,695)	-34%
Total	50,527*	64,994*	(14,467)	-22%
Net Revenue from Operation of Rolling Stock by c	argo type, %			
Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)	34%	41%	-	-
Oil products and oil	38%	32%	-	-
Coal (incl. coke)	17%	14%	-	-
Construction materials (incl. cement)	4%	5%	-	-
Other	7%	8%	-	-

	2020	2019	Change	Change, %
Average Rolling Stock Operated, units				
Gondola cars	43,669	43,486	183	0%
Rail tank cars	13,550	12,968	583	4%
Locomotives	55	51	3	7%
Other railcars	210	340	(130)	-38%
Total	57,484	56,845	639	1%
Average Number of Loaded Trips per Railcar				
Gondola cars	23.9	23.6	0.3	1%
Rail tank cars	22.7	27.8	(5.1)	-18%
Other railcars	82.3	87.0	(4.7)	-5%
Total	23.8	25.0	(1.1)	-5%
Average Distance of Loaded Trip, km				
Gondola cars	1,898	1,834	64	4%
Rail tank cars	1,025	993	33	3%
Other railcars	269	502	(233)	-46%
Total	1,681	1,591	90	6%
Average Price per Trip, RUB	36,909*	45,807*	(8,898)	-19%
Net Revenue from Operation of Rolling Stock by				
Metallurgical cargoes	17,124*	26,467*	(9,343)	-35%
Ferrous metals	8,908*	11,141*	(2,233)	-20%
Scrap metal	1,398*	1,901*	(502)	-26%
Iron ore	6,818*	13,425*	(6,607)	-49%
Oil products and oil	19,257*	21,009*	(1,752)	-8%
Coal (incl. coke)	8,834*	9,380*	(546)	-6%
Construction materials (incl. cement)	1,973*	3,105*	(1,132)	-36%
Other	3,338*	5,034*	(1,695)	-34%
Total	50,527*	64,994*	(14,467)	-22%
Net Revenue from Operation of Rolling Stock by	cargo type, %			
Metallurgical cargoes (incl. ferrous metal, scrap metal and iron ore)	34%	41%	-	-
Oil products and oil	38%	32%	-	-
Coal (incl. coke)	17%	14%	-	-
	40/	5%	-	-
Construction materials (incl. cement)	4%			
Construction materials (incl. cement) Other	7%	8%	-	-

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	2020	2019	Change	Change, %
Net Revenue from Operation of Rolling Stock by la	rgest clients (incl. the	eir affiliates and s	uppliers), %	
Rosneft	25%	23%	-	-
ММК	14%	12%	-	-
Metalloinvest	13%	21%	-	-
Gazprom Neft	7%	5%	-	-
ТМК	4%	3%	-	-
EVRAZ	3%	2%	-	-
UGMK-Trans	2%	2%	-	-
TAIF	2%	3%	-	-
SDS-Ugol	1%	0.5%	-	-
ChelPipe	1%	1%	-	-
Other (incl. small and medium enterprises)	28%	26%	-	-

Empty Run Ratio, %				
Gondola cars	45%	42%	-	-
Rail tank cars and other railcars	89%	90%	-	-
Total Empty Run Ratio, %	51%	49%	-	-
Empty Run Costs, RUB million	15,799*	14,752*	1,047	7%
Share of Empty Run Kilometres Paid by Globaltrans, %	99%	89%	-	-

Operation of rolling stock (incl. Engaged Fleet)

	2020	2019	Change	Change, %
Freight Rail Turnover, billion tonnes-km				
Metallurgical cargoes	76.7	85.2	(8.5)	-10%
Ferrous metals	32.9	30.7	2.2	7%
Scrap metal	3.3	3.4	(0.1)	-3%
Iron ore	40.5	51.2	(10.6)	-21%
Oil products and oil	19.1	22.2	(3.0)	-14%
Coal (incl. coke)	45.2	35.9	9.3	26%
Construction materials	9.8	6.4	3.4	53%
Crushed stone	8.1	5.3	2.8	52%
Cement	0.3	0.2	0.1	75%
Other construction materials	1.4	0.9	0.5	54%
Other	11.4	11.9	(0.6)	-5%
Total	162.1	161.5	0.6	0%

	2020	2019	Change	Change, %
Transportation Volume, million tones				
Metallurgical cargoes	43.4	50.3	(6.9)	-14%
Ferrous metals	15.2	16.5	(1.4)	-8%
Scrap metal	3.3	3.0	0.3	10%
Iron ore	24.9	30.8	(5.9)	-19%
Oil products and oil	18.6	22.1	(3.4)	-16%
Coal (incl. coke)	16.1	12.3	3.8	31%
Construction materials	10.3	7.1	3.1	44%
Crushed stone	9.1	6.4	2.7	43%
Cement	0.2	0.1	0.1	53%
Other construction materials	1.0	0.6	0.3	54%
Other	6.8	7.5	(0.8)	-10%
Total	95.2	99.4	(4.2)	-4%

Specialised container segment

	2020	2019	Change	Change, %
Net Revenue from Specialised Container Segment, RUB million	1,923*	1,623*	299.4	18%

Engaged Fleet

	2020	2019	Change	Change, %
Net Revenue from Engaged Fleet, RUB million	152*	202*	(50)	-25%

Operating leasing of rolling stock

	31 December 2020	31 December 2019	Change	Change, %
Leased-out Fleet				
Gondola cars	68	152	(84)	-55%
Tank cars	6,597	6,568	29	0%
Locomotives	0	0	0	0%
Other railcars (incl. flat, hopper cars, etc)	367	122	245	201%
Total	7,032	6,842	190	3%
Leased-out Fleet as % of Total Fleet	10%	10%	-	-

Employees

	31 December 2020	31 December 2019	Change	Change, %
Total	1,697	1,640	57	3%

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Definitions

Terms that require definitions are marked with capital letters in this Annual Report and their definitions are provided below in alphabetical order:

Adjusted EBITDA (a non-IFRS financial measure) represents EBITDA excluding "Net foreign exchange transaction (gains)/ losses on financing activities", "Share of profit/(loss) of associate", "Other losses/(gains) - net", "Net (gain)/loss on sale of property, plant and equipment", "Impairment/(reversal of impairment) of property, plant and equipment", "Impairment of intangible assets", "Loss on derecognition arising on capital repairs" and "Reversal of impairment of intangible assets".

Adjusted EBITDA Margin (a non-IFRS financial measure) is calculated as Adjusted EBITDA divided by Adjusted Revenue.

Adjusted Profit Attributable to Non-controlling Interests (a non-IFRS financial measure) is calculated as "Profit attributable to non-controlling interests" less share of "Impairment of property, plant and equipment" and "Impairment of intangible assets" attributable to non-controlling interests.

Adjusted Revenue (a non-IFRS financial measure) is calculated as "Total revenue" less the following "pass through" items "Infrastructure and locomotive tariffs: loaded trips" and "Services provided by other transportation organisations".

Attributable Free Cash Flow (a non-IFRS financial measure) means Free Cash Flow less Adjusted Profit Attributable to Non-controlling Interests.

Average Distance of Loaded Trip is calculated as the sum of the distances of all loaded trips for a period divided by the number of loaded trips for the same period.

Average Number of Loaded Trips per Railcar is calculated as total number of loaded trips in the relevant period divided by Average Rolling Stock Operated.

Average Price per Trip is calculated as Net Revenue from Operation of Rolling Stock divided by the total number of loaded trips during the relevant period in the respective currency.

Average Rolling Stock Operated is calculated as the average weighted (by days) number of rolling stock available for operator services (not including rolling stock in maintenance, purchased rolling stock in transition to its first place of commercial utilisation, rolling stock leased out, Engaged Fleet, flat cars and containers used in specialised container transportation).

EBITDA (a non-IFRS financial measure) represents "Profit for the period" before "Income tax expense", "Finance costs - net" (excluding "Net foreign exchange transaction (gains)/losses on financing activities"), "Depreciation of property, plant and equipment", "Amortisation of intangible assets" and "Depreciation of right-of-use assets".

Empty Run or Empty Runs means the movement of railcars without cargo for the whole or a substantial part of the journey.

Empty Run Costs (a non-IFRS financial measure meaning costs payable to RZD for forwarding empty railcars) is derived from management accounts and presented as part of the "Infrastructure and locomotive tariffs: empty run trips and other tariffs" component of "Cost of sales" reported under EU IFRS. Empty Run Costs do not include costs of relocation of rolling stock to and from maintenance, purchased rolling stock in transition to its first place of commercial utilisation, rolling stock leased in or leased out, Engaged Fleet, flat cars and containers used in specialised container transportation.

Empty Run Ratio is calculated as the total of empty trips in kilometres by respective rolling stock type divided by total loaded trips in kilometres of such rolling stock type. Empty trips are only applicable to rolling stock operated (not including rolling stock in maintenance, purchased rolling stock in transition to its first place of commercial utilisation, rolling stock leased out, Engaged Fleet, flat cars and containers used in specialised container transportation).

Engaged Fleet is defined as rolling stock subcontracted or otherwise engaged from a third-party rail operator for a loaded trip from the point of origination to the cargo's destination, at which point the railcar is then released to such third-party.

Free Cash Flow (a non-IFRS financial measure) is calculated as "Cash generated from operations" (after "Changes in working capital") less "Tax paid", "Purchases of property, plant and equipment" (which includes maintenance CAPEX), "Purchases of intangible assets", "Acquisition of subsidiary undertakings - net of cash acquired", "Principal elements of lease payments for leases with financial institutions", "Principal elements of lease payments for other lease liabilities", "Interest paid on other lease liabilities", "Interest paid on bank borrowings and non-convertible unsecured bonds" and "Interest paid on leases with financial institutions".

Freight Rail Turnover is a measure of freight carriage activity over a particular period calculated as the sum of tonnage of each loaded trip multiplied by the distance of each loaded trip, expressed in tonnes-km. It excludes volumes transported by Engaged Fleet (unless otherwise stated) and the performance of the specialised container transportation business.

Infrastructure and Locomotive Tariffs – Other Tariffs (a non-IFRS financial measure, derived from management accounts) is presented as part of the "Infrastructure and locomotive tariffs: empty run trips and other tariffs" component of "Cost of sales" reported under EU IFRS. This cost item includes the costs of relocation of rolling stock to and from maintenance, transition of purchased rolling stock to its first place of commercial utilisation, and relocation of rolling stock in and from lease operations as well as other expenses including the empty run costs attributable to the specialised container transportation business.

Leased-in Fleet is defined as fleet leased in under operating leases, including railcars, locomotives and specialised containers.



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Leased-out Fleet is defined as fleet leased out to third parties under operating leases (excluding flat cars and containers used in specialised container transportation).

Leverage Ratio or Net Debt to Adjusted EBITDA (a non-IFRS financial measure) is the ratio of Net Debt on the last day of a particular financial period to Adjusted EBITDA in respect of the twelve months to the end of that same period.

Market Share is calculated using the Group's own information as the numerator and information published by the Federal State Statistics Service of Russia ("Rosstat") as the denominator. It is defined as a percentage of the overall Russian freight rail transportation volume and includes volumes transported by Engaged Fleet, unless otherwise stated.

Net Debt (a non-IFRS financial measure) is defined as the sum of total borrowings (including interest accrued) less "Cash and cash equivalents".

Net Revenue from Engaged Fleet (a non-IFRS financial measure, derived from management accounts) represents the net sum of the price charged for transportation to clients by the Group utilising Engaged Fleet less the loaded railway tariffs charged by RZD (included in the EU IFRS line item "Infrastructure and locomotive tariffs: loaded trips") less the cost of attracting fleet from third-party operators (included in the EU IFRS line item "Services provided by other transportation organisations").

Net Revenue from Operation of Rolling Stock is a non-IFRS financial measure, derived from management accounts, describing the net revenue generated from freight rail transportation services which is adjusted for respective "pass through" loaded railway tariffs charged by RZD (included in the EU IFRS line item "Infrastructure and locomotive tariffs: loaded trips").

Net Revenue from Specialised Container Transportation is a non-IFRS financial measure, derived from management accounts, that represents the revenue generated from the specialised container operations (included in the EU IFRS line item: "Revenue from specialised container transportation") less the respective "pass through" loaded railway tariffs charged by RZD (included in the EU IFRS line item "Infrastructure and locomotive tariffs: loaded trips").

Net Working Capital (a non-IFRS financial measure) is calculated as the sum of the current portions of "Inventories", "Current income tax assets", "Trade receivables - net", "Other receivables - net" ("Other receivables - third parties" and "Other receivables - related parties" net of "Provision for impairment of other receivables"), "Prepayments - third parties", "Prepayments - related parties" and "VAT recoverable", less the sum of the current portions of "Trade payables to third parties", "Trade payables to related parties", "Other payables to third parties", "Other payables to related parties", "Other payables to third parties", "Other payables to related parties", "Accrued key management compensation, including share based payment", "VAT payable and other taxes", "Contract liabilities" and "Current tax liabilities".

Other Operating Cash Costs (a non-IFRS financial measure) include the following cost items: "Advertising and promotion", "Auditors' remuneration", "Communication costs", "Information services", "Legal, consulting and other professional fees", "Expense relating to short-term leases - tank containers", "Expense relating to short-term leases office", "Taxes (other than income tax and value added taxes)" and "Other expenses". Owned Fleet is defined as the fleet owned and leased in under finance lease as at the end of the reporting period. It includes railcars, locomotives and specialised containers, unless otherwise stated, and excludes Engaged Fleet.

Share of Empty Run Kilometres paid by Globaltrans is defined as the percentage of empty run kilometres paid by Globaltrans divided by the total amount of empty run kilometres incurred by the fleet operated by Globaltrans (not including relocation of rolling stock to and from maintenance, purchased rolling stock in transition to its first place of commercial utilisation, and rolling stock leased-out, Engaged Fleet, flat cars and containers used in specialised container transportation) in the relevant period.

Total CAPEX (a non-IFRS financial measure) calculated on a cash basis as the sum of "Purchases of property, plant and equipment" (which includes maintenance CAPEX), "Purchases of intangible assets", "Acquisition of subsidiary undertakings - net of cash acquired" and "Principal elements of lease payments for leases with financial institutions" (as part of the capital expenditures was financed with a finance lease).

Total Empty Run Ratio is calculated as total kilometres travelled empty divided by the total kilometres travelled loaded by the rolling stock fleet operated by Globaltrans (not including the relocation of rolling stock to and from maintenance, purchased rolling stock in transition to its first place of commercial utilisation, or rolling stock leased out, Engaged Fleet, flat cars and containers used in specialised container transportation) in the relevant period.

Total Fleet is defined as the fleet owned and leased in under finance and operating leases as at the end of reporting period. It includes railcars, locomotives and specialised containers, unless otherwise stated, and excludes Engaged Fleet.

Total Operating Cash Costs (a non-IFRS financial measure) represent operating cost items payable in cash and calculated as "Total cost of sales, selling and marketing costs and administrative expenses" less the "pass through" items: "Infrastructure and locomotive tariffs: loaded trips" and "Services provided by other transportation organisations" and non-cash items: "Depreciation of property, plant and equipment", "Amortisation of intangible assets", "Depreciation of right-of-use assets", "Loss on derecognition arising on capital repairs", "Net impairment losses on trade and other receivables", "Impairment/(reversal of impairment) of property, plant and equipment" and "Net (gain)/loss on sale of property, plant and equipment".

Total Operating Non-Cash Costs (a non-IFRS financial measure) include the following cost items: "Depreciation of property, plant and equipment", "Amortisation of intangible assets", "Depreciation of right-of-use assets", "Loss on derecognition arising on capital repairs", "Net impairment losses on trade and other receivables", "Impairment/ (reversal of impairment) of property, plant and equipment " and "Net (gain)/loss on sale of property, plant and equipment".

Transportation Volume is a measure of freight carriage activity over a particular period, measuring weight of cargo carried in tonnes. It excludes volumes transported by Engaged Fleet (unless otherwise stated) and volumes related to the specialised container transportation business.

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Presentation of Financial and Other Information

Financial information

All financial information presented in this Annual Report is derived from the Consolidated Management Report and Consolidated Financial Statements of Globaltrans Investment PLC (the "Company" and, together with its consolidated subsidiaries, "Globaltrans" or the "Group") and prepared in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of Cyprus Companies Law, Cap. 113 (EU IFRS). The Group's Consolidated Management Report and Consolidated Financial Statements and the parent company financial statements for the year ended 31 December 2020 are included in the Financial Statements section of this Annual **Report. Financial statements** for prior years can be found on Globaltrans corporate website (www.globaltrans.com). Certain financial information derived from the management accounts is marked in this Annual Report with an asterisk (*). The presentational currency of the Group's financial results is Russian roubles (RUB), which is the functional currency of the Company as well as of its Cypriot and Russian subsidiaries.

Non-IFRS financial information

In this Annual Report, the Group has used certain measures not recognised by EU IFRS or IFRS (referred to as "non-IFRS measures"). The management believes that these non-IFRS measures provide valuable information to readers because they enable them to focus more directly on the underlying day-to-day performance of the Group's business and are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in the freight rail transportation sector. Further explanations of the reasons for presenting such measures are included in the Financial Review section of this Annual Report. The non-IFRS measures that have been used in this Annual Report as supplemental measures of the Group's operating performance. All non-IFRS financial information is calculated on the basis of EU IFRS financial statements and/or management accounts. Reconciliations to the closest IFRS measures are included in the Financial Review section of this Annual Report. Non-IFRS measures requiring additional explanation or definitions appear with initial capital letters and the definitions and explanations are provided in the Definitions section of this Annual Report.

Other companies in the freight rail transportation sector may calculate the above non-IFRS measures differently or may use each of them for different purposes than the Group, limiting their usefulness as comparative measures. All non-IFRS financial information presented in this Annual Report should be used only as an analytical tool and investors should not consider such information, in isolation or in any combination, as a substitute for analysis of the Group's Consolidated Financial Statements reported under EU IFRS and included in the Financial Statements section of this Annual Report.

Operational and market information

Globaltrans reports certain operational information to illustrate the changes in the Group's operational and financial performance during the reporting periods. This operational information is derived from management accounts. The Group's selected operational information for the year ended 31 December 2020 is provided in the Additional Information section of this Annual Report. Selected operational information for prior years can be found on Globaltrans' corporate website (www.globaltrans.com). Terms referring to such operational information appear with initial capital letters with definitions or explanations provided in the Definitions section

of this Annual Report.

The Group has obtained certain statistical, market and pricing information that is presented in this announcement on such topics as the Russian freight rail transportation market and related subjects from the following third-party sources: Federal State Statistics Service of Russian Federation ("Rosstat"), JSC Russian Railways ("RZD") and the Federal Antimonopoly Service ("FAS"). The Group has accurately reproduced such information and, as far as it is aware and can ascertain from information published by such third-party sources, no facts have been omitted that would render the reproduced information inaccurate or misleading. The Group has not independently verified this third-party information. In addition, the official data published by Russian governmental agencies may be substantially less complete or researched than that of more developed countries.

Cautionary note

This Annual Report, including its appendices, may contain forwardlooking statements regarding future events or the future financial performance of the Group. You can identify forward-looking statements by terms such as expect, believe, estimate, anticipate, intend, will, could, may or might, the negative of such terms or other similar expressions. These

matters that are not historical facts and statements regarding the Group's intentions, beliefs or current expectations concerning, among other things, the Group's results of operations, financial condition, liquidity, prospects, growth, strategies and the industry in which the Group operates. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. The Group cautions that forward-looking statements are not guarantees of future performance and that the Group's actual results of operations, financial condition, liquidity, prospects, growth and strategies, and the development of the industry in which the Group operates, may differ materially from those described in or suggested by the forward-looking statements contained in this Annual Report. In addition, even if the Group's results of operations, financial condition, liquidity, prospects, growth and strategies and the development of the industry in which the Group operates are consistent with the forward-looking statements contained in these materials, those results or developments may not be indicative of results or developments in future periods. The Group does not intend to update these statements to reflect events and circumstances



forward-looking statements include

occurring after the date hereof or to reflect the occurrence of unanticipated events. Many factors could cause the actual results to differ materially from those contained in forward-looking statements of the Group. Among others, these include general economic conditions, the competitive environment, risks associated with operating in Russia, market change in the Russian freight rail market and many other risks specifically related to the Group and its operations. This Annual Report has been prepared to assist shareholders to assess the Group's financial condition, results of operations, business, strategies and prospects and for no other purpose. The Group, its Directors, employees, agents and advisers do not accept or assume responsibility for any other purpose or to any other person to whom this Annual Report is shown or who may have access to it, and any such responsibility or liability is expressly disclaimed.

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GRI Content Index

Indicator	Definition	Report section / Notes	Annual Report page			
General dis	sclosures					
102-1	Name of the organisation	Corporate Structure	p. <u>109</u>			
102-2	Activities, brands, products,	At a Glance	p. <u>8</u>			
	and services	Financial and Operational Review	p. <u>38-39</u>			
102-3	Location of headquarters	Key Contacts	p. <u>374</u>			
102-4	Location of operations	Corporate Structure	p. <u>109</u>			
	Number of countries where	Market Review	p. <u>32-35</u>			
	the organisation operates	Our Industry	p. <u>16-17</u>			
102-5	Ownership and legal form	Corporate Structure	p. <u>109</u>			
102-6	Markets served	Our Industry	p. <u>16-17</u>			
102-7	Scale of the organisation	Financial and Operational Review	p. <u>36-39</u>			
102-8	Information on employees and other workers	Sustainability Report	p. <u>74-77</u>			
102-9	Supply chain	Financial and Operational Review	p. <u>36-39</u>			
102-10	Significant changes to the organisation and its supply chain	No significant changes in the supply chain.				
102-11	Precautionary Principle or approach	The Group does not explicitly use the precautionary principle.				
102-12	External initiatives.	The Group does not have membership				
	A list of externally developed economic, environmental and social charters, principles, or other initiatives to which the organisation subscribes or which it endorses	in external initiatives.				
102-13	Membership of associations.	Sustainability Report	p. <u>66-83</u>			
	A list of the main memberships of industry or other associations,	Union of Railway Transport Operators - SOZHT (AO New Forwarding Company)				
	and national or international advocacy organisations	Council of Russian Transport Workers - STR (AO New Forwarding Company)				
		Railway Engineering Association - OPZHT (AO Ural Wagonrepair Company)				
		Estonian Chamber of Commerce and Industry (AS Spacecom (Estonia) and AS Spacecom Trans (Estonia)				

Indicator	Definition	Report section / Notes	Annual Report pag
102-14	Statement from senior decision-maker	Chairman's Statement	p. <u>20</u>
		CEO Review	p. <u>28</u>
102-15	Key impacts, risks opportunities	Risk Management	p. <u>56</u>
		Sustainability Report	p. <u>66</u>
102-16	Values, principles, standards, and norms of behaviour	Sustainability Report	p. <u>70-73</u>
102-18	Governance structure	Corporate Governance Report	p. <u>85</u>
102-35	Remuneration policies	Corporate Governance Report - Remuneration of the Board of Directors and Management	p. <u>101</u>
102-40	List of stakeholder groups	Sustainability Report	p. <u>68-69</u>
102-41	Collective bargaining agreements	As at 31.12.2020, 39% of total employees in OOO BaltTransServis were covered by collective bargaining agreements. In other Group subsidiaries there were no collective bargaining agreements.	
102-42	Identifying and selecting stakeholders with whom to engage	Sustainability Report	p. <u>68-69</u>
102-43	The organisation's approach to stakeholder engagement	Sustainability Report	p. <u>68-69</u>
102-44	Key topics and concerns that have been raised through stakeholder engagement	Sustainability Report	p. <u>68-69</u>
102-45	Entities included in the consolidated financial statements	Notes to the Consolidated Financial Statements	p. <u>224-225</u>
102-46	Defining report content and topic boundaries	Sustainability Report	p. <u>66</u>
102-47	List of the material topics	Sustainability Report	p. <u>67</u>
102-48	Restatements of information given in previous reports	No restatements of information given in the previous report were made.	
102-49	Significant changes from previous reporting periods in the list of material topics and topic boundaries	No significant changes.	
102-50	Reporting period	Calendar year 2020	
102-51	Date of most recent report	April 2020	
102-52	Reporting cycle	Annual	

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GRI Content Index

Indicator	Definition	Report section / Notes	Annual Report page
102-53	Contact point for questions regarding	Investor Relations	
	the report	Phone: +357 25 328 860	
		Email: irteam@globaltrans.com	
102-54	Claims of reporting in accordance with the GRI standards	The Report was prepared in accordance with the GRI Standards – Core option.	
102-55	GRI content index	GRI Content Index	p. <u>370</u>
102-56	External assurance	External assurance for the Group's Sustainability Report was not conducted in the reporting period.	
Manageme	nt		
103-1	Explanation of the material topic and its boundary	Sustainability Report	p. <u>66-83</u>
103-2	The management approach and its components	Sustainability Report	p. <u>66-83</u>
103-3	Evaluation of the management approach	Sustainability Report	p. <u>66-83</u>
Economic i	mpact		
Economic p	performance		
201-1	Direct economic value generated	Financial and Operational Review	p. <u>36-37</u>
	and distributed	Sustainability Report	p. <u>83</u>
Indirect eco	onomic impacts		
203-2	Significant indirect economic impacts	Sustainability Report	p. <u>66-83</u>
Anti-corrup	tion		
205-3	Confirmed incidents of corruption and actions taken	Sustainability Report	p. <u>72</u>
Environme	ntal impact		
Materials			
301-1	Materials used by weigh or volume	Sustainability Report	p. <u>78</u>
301-2	Recycled input materials used	Sustainability Report	p. <u>79</u>
Energy			
302-1	Energy consumption within the organisation	Sustainability Report	p. <u>79</u>
Water and e	effluents ¹		
303-5	Water consumption	Sustainability Report	p. <u>79</u>
Emissions			

Indicator	Definition	Report section / Notes	Annual Report page
Environme	ntal compliance		
307-1	Non-compliance with environmental	Sustainability Report	p. 78
	laws and regulations	No incidents of non-compliance with environmental laws and regulations occurred in the reporting period	
Social impa	act		
Employmer	nt		
401-1	New employee hires and employee turnover	Sustainability Report	p. <u>75</u>
401-2	Benefits provided to full-time employees	Sustainability Report	p. <u>76</u>
	that are not provided to temporary or part-time employees	Notes to the Consolidated Financial Statement	p. <u>210</u>
Occupation	nal health and safety		
403-1	Occupational health and safety management system	Sustainability Report	p. <u>77</u>
403-5	Worker training on occupational health and safety	Sustainability Report	p. <u>77</u>
403-9	Work-related injuries	Sustainability Report	p. <u>77</u>
Training an	d education		
404-1	Average hours of training per year per employee by gender and employee category	Sustainability Report	p. <u>76</u>
Diversity ar	nd equal opportunity		
405-1	Diversity of governance bodies	Sustainability Report	p. <u>74</u>
	and employees	Corporate Governance Report	p. <u>99</u>
		Consolidated Management Report	p. <u>130</u>
		Management Report	р. <u>273</u>

¹ This excludes data from AS Spacecom and BaltTransServis (except for data from the BTS railcar repair depot in Ivanovo which is included).

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05 Additional Information

Contacts

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